

**GENESIS INFO IN BRIEF**
**Table of net returns as at July 31, 2011 Series IV**

	Simple returns <sup>1</sup>			Compound annual returns				Current Annual fees %	Fees of the <sup>2</sup> underlying fund %	Investment Advisor
	1 month %	3 months %	YTD %	1 year %	3 years %	5 years %	10 years %			
<b>INCOME</b>										
Money Market	(0.1)	(0.3)	(0.6)	(1.0)	(1.1)	0.2	0.5*	2.00	-	Industrial Alliance
Bond	1.8	2.9	2.4	2.9	3.2	2.6	3.1*	3.25	-	Industrial Alliance
Canadian Bond (IA)	1.7	2.7	2.2	2.6	3.1	2.6	2.5*	1.75	1.82	Industrial Alliance
<b>DIVERSIFIED</b>										
Prudent Account	0.1	(0.2)	0.4	3.5	1.2	1.4	2.0*	3.15	-	Industrial Alliance
Moderate Account	(0.5)	(1.2)	(0.2)	4.0	0.6	0.9	1.6*	3.19	-	Industrial Alliance
Balanced Account	(1.1)	(2.3)	(0.8)	4.5	(0.1)	0.4	1.2*	3.24	-	Industrial Alliance
Growth Account	(1.7)	(3.3)	(1.4)	4.9	(0.9)	(0.2)	0.8*	3.28	-	Industrial Alliance
Aggressive Account	(2.3)	(4.4)	(2.1)	5.4	(1.8)	(0.9)	0.3*	3.33	-	Industrial Alliance
Diversified (IA)	(1.4)	(3.9)	(2.1)	6.6	2.5	1.9	2.4*	1.75	2.35	Industrial Alliance
Diversified (Fidelity)	(0.5)	(3.5)	(2.9)	6.8	0.6	2.7	4.0*	1.75	2.46	Fidelity
Global Diversified (Aston Hill)	0.5	(2.2)	1.0	9.8	1.4	0.2*	(1.5)*	1.75	2.55	Aston Hill
<b>CANADIAN STOCKS</b>										
Dividend Income (IA)	(3.1)	(7.2)	(3.1)	1.8	(1.4)	(1.7)	4.0*	1.75	1.90	Industrial Alliance
Dividend Growth (IA)	(3.9)	(6.9)	(2.5)	6.4	0.2	1.6	6.8*	1.75	2.45	Industrial Alliance
Canadian Stock	(4.1)	(8.2)	(5.1)	6.3	(3.8)	1.2	4.1*	3.25	-	Industrial Alliance
Canadian Stock (IA)	(5.1)	(9.6)	(8.6)	0.9	(4.4)	2.9	3.7*	1.75	2.38	Industrial Alliance
Canadian Stock (Fidelity)	(2.6)	(6.6)	(4.2)	8.2	(3.8)	1.5	4.4*	1.75	2.49	Fidelity
Canadian Stock (Dynamic)	(0.8)	(7.9)	(7.5)	6.4	(0.2)	3.2	7.7*	1.75	2.34	Dynamic
Canadian Stock Small Cap. (Fidelity)	(2.8)	(10.1)	(6.2)	11.3	7.6	6.6	6.6*	1.75	2.44	Fidelity
Canadian Stock (Leon Frazer)	(3.0)	(4.1)	0.7	10.6	1.4	1.6	5.6*	1.75	2.41	Leon Frazer
<b>US &amp; INTERNATIONAL STOCKS</b>										
Global Dividend (Dynamic)	(2.3)	(4.7)	0.5	11.3	(0.4)	(0.2)*	-	1.75	2.39	Dynamic
Global Stock	(3.2)	(5.7)	(3.0)	5.8	(5.3)	(5.2)	(4.5)*	3.75	-	Industrial Alliance
Global Stock (Templeton)	(1.3)	(4.8)	(0.5)	9.4	(4.0)	(4.6)	(2.2)*	1.75	2.50	Templeton
Global Stock (Mackenzie Cundill)	(1.5)	(5.9)	(1.4)	10.3	7.6*	3.0*	4.1*	1.75	2.16	Mackenzie Cundill
Global Stock (Oppenheimer)	(4.8)	(7.3)	(2.6)	6.5	(1.5)	(3.5)*	(2.5)*	1.75	2.54	Oppenheimer
NorthStar® (Fidelity)	(2.6)	(4.7)	(3.8)	7.4	(2.1)	(2.3)	-	1.75	2.52	Fidelity
International Stock	(3.0)	(6.1)	(3.0)	4.6	(7.1)	(6.0)	(2.9)*	3.75	-	Industrial Alliance
International Stock (Templeton)	(2.1)	(5.4)	(1.7)	6.4	(4.6)	(3.4)	(2.0)*	1.75	2.66	Templeton
European Stock	(4.7)	(8.7)	(1.1)	5.1	(8.0)	(6.0)	(2.8)*	3.75	-	Industrial Alliance
European Stock (Fidelity)	(4.4)	(7.7)	(3.9)	6.5	(9.4)	(1.6)	(1.0)*	1.75	2.54	Fidelity
U.S. Stock	(3.4)	(5.1)	(2.4)	7.0	(3.1)	(4.4)	(5.5)*	3.25	-	Industrial Alliance
U.S. Stock (McLean Budden)	(3.5)	(5.4)	(5.1)	4.2	(4.7)	(4.8)	(6.6)*	1.75	2.47	McLean Budden
<b>SPECIALTY</b>										
Emerging Markets (Mackenzie Cundill)	2.1	(5.0)	(8.1)	15.4	2.4	4.5	7.6*	1.75	2.80	Mackenzie Cundill
Global Health Care (Renaissance)	(4.4)	(1.2)	4.6	12.7	(0.5)	(2.1)	(0.6)*	1.75	3.28	CIBC
U.S. Stock / DAQ	0.2	(2.0)	0.1	13.5	2.3	2.1	(4.7)*	3.50	-	Industrial Alliance

Returns after deduction of current annual fees. Past performance is not a guarantee of future returns

<sup>1</sup> The rates for the period are non-annualized.

<sup>2</sup> These fees are as at June 2011 and are subject to change without notice from the external manager.

\* Simulation of past returns as if the Account had been in effect for these periods. The returns were calculated according to the management expense ratios for the period concerned.