



RRSP LOAN



A PARTNER YOU CAN TRUST.

RRSP LOAN

To make the most of your RRSP



IN BRIEF

Targeted contributions	<ul style="list-style-type: none">› RRSP contributions for the current year› Unused RRSP room
Authorized amount	<ul style="list-style-type: none">› \$1,000 to \$25,000
Cash	<ul style="list-style-type: none">› No cash requirement
Loan	<p>Individual</p> <ul style="list-style-type: none">› The borrower contributes the full amount to his/her RRSP <p>Joint</p> <ul style="list-style-type: none">› The borrower contributes all or part of the amount to his/her spouse's RRSP (spouse's signature is required as co-borrower)

INTEREST RATE

To find out about our interest rates, please refer to our Rate Schedule available on the extranet.



ADVANTAGES OF AN RRSP LOAN

- › Quick and easy way to increase contributions to an RRSP or spousal RRSP
- › Monthly repayments tailored to the client's budget
- › Loan can be repaid in full at any time
- › Opportunity to invest in a wide range of funds
- › Optimization of your tax-sheltered savings with a higher potential retirement income

INVESTMENT OPTIONS

All Ecoflex and Ecoflextra investment options are available.

Maximum of 75%
in more volatile funds

- › U.S. & International Equity
- › Specialty Funds

Effective date
of the loan

- › The effective date of the loan corresponds to its approval date at the Head Office (duly completed applications result in faster approval)

Frequency of
account statements

- › On December 31 of each year

REPAYMENT TERMS

Minimum monthly
repayment

- › According to the repayment period chosen by the client: 12, 24, 36* or 48* months
- › Repayments through preauthorized cheques (PAC)
- › Partial or total repayment possible at all times

Date of 1st PAC payment

› 30-day option

- › Maximum of 30 days from the effective date of the loan

› 120-day option**

- › At 120 days from the effective date of the loan

Subsequent increases
in the loan

- › The minimum repayment is adjusted to include the increased amount

Following a lump-sum
repayment

- › The loan will be repaid over a shorter period; the minimum monthly payment remains the same

Requirements for PAC
payments through a
company account

- › A copy of the company's resolution identifying the signing officers is required

*Available for loans of \$5,000 and more.

**The client must have accumulated a minimum of \$500 in his/her contract to take advantage of the 120-day option.

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AGENT'S RESPONSIBILITIES

Forms to be completed	<ul style="list-style-type: none"> › RRSP Loan (F16A, F16AP) › Ecoflex/Ecoflextra application (F17A, F17AP, for new Ecoflex/Ecoflextra RRSP)
Clients with financial difficulties	<ul style="list-style-type: none"> › No loan will be granted to clients who have had or are having financial difficulties (bankruptcy, loans or credit cards in arrears)
Loan in default	<ul style="list-style-type: none"> › Agent's participation required if the client does not repay the loan › A proportional sales commission chargeback will apply if there is an extended default. In addition, a \$35 administrative fee will be charged to the agent.

ADMINISTRATIVE FEES

Subsequent increase in the loan	› No charge
Lump-sum repayment	› No charge
Modification to the monthly repayment amount	<ul style="list-style-type: none"> › Increase: No charge › Decrease: No charge when a \$100 lump-sum repayment is applied to the loan
NSF cheque	› \$15
Cancellation of the loan within the first 60 days	› \$35
Modification to the loan following a separation or a divorce	› \$35

